Adaptive Employment Strategies

PATHWAY TO SUCCESS IN HEALTH CARE

COMMUNITY COLLEGE OF ALLEGHENY COUNTY

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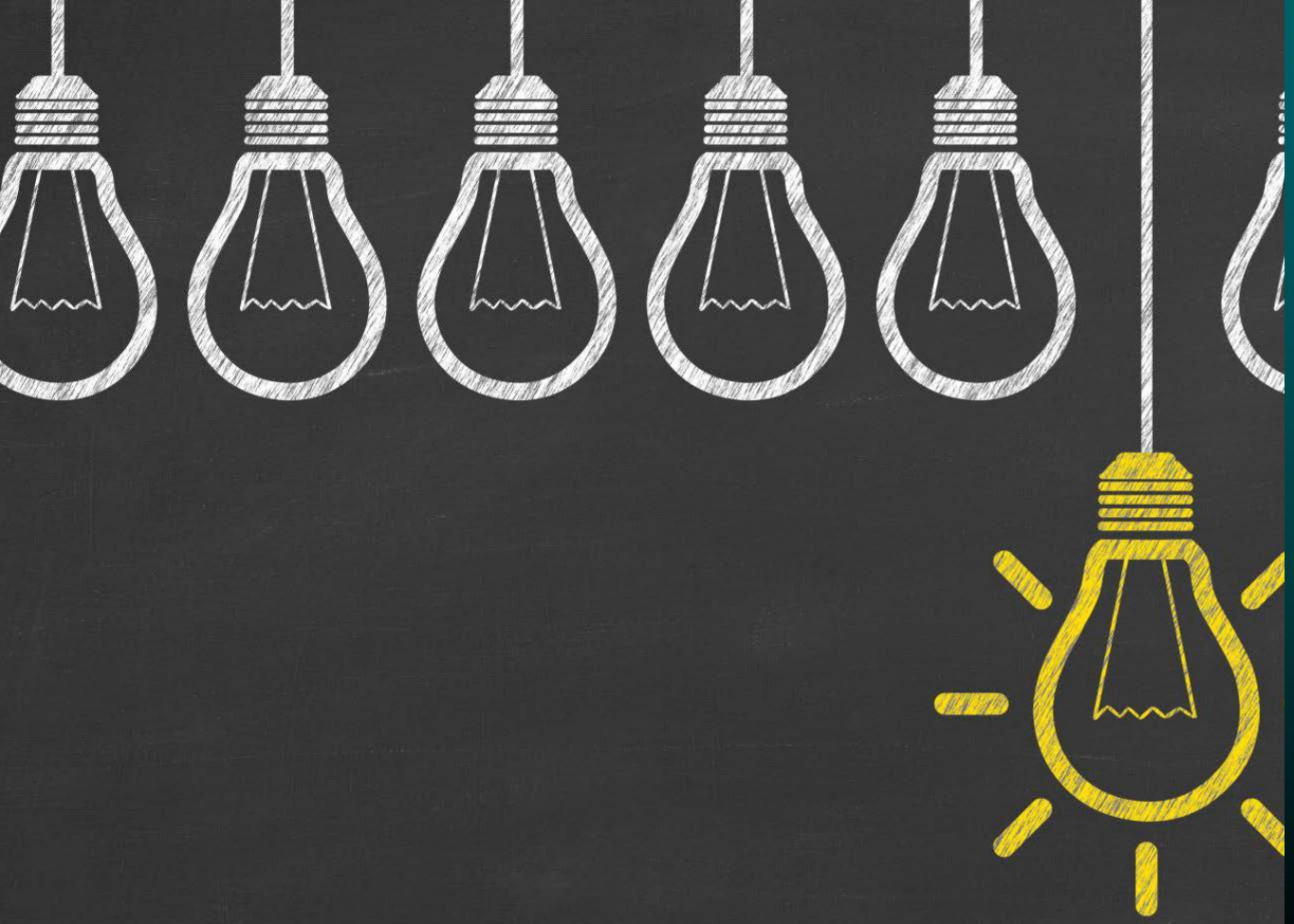


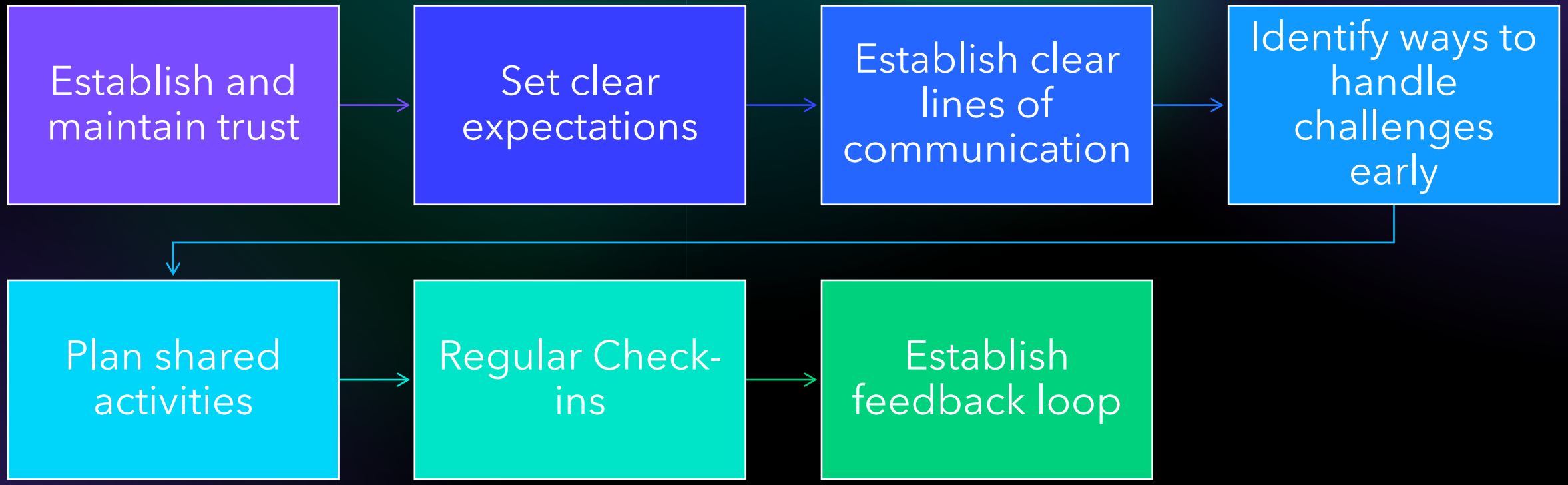
Objectives

- Identify strategies for effective partnership development
- Recognize best practices to build and maintain strategic partnerships
- Identify ways to create the win-win for partner and completers

Identifying Your Partners

- Assess existing relationships with external partners
- Identify shared values and common goals
- Identify “champion” within identified organization

Building and Maintaining the Relationships



- Connect participants and employment partners ASAP
- Invite partners to offer trainings before graduation
- Create a well-prepared pool of participants
- Maximize availability of virtual platforms
- Involve partner facility/resources if appropriate
- Communicate, communicate, communicate

Creating the win-win